



TOP GPO CONTRACTS

BEST CUSTOMER SERVICE

VEIRA

Let Veira analyze your facility's expenses for free. Your facility will receive a customized report with our findings and recommendations. It is a no-hassle, sales-free way to find out how much your facility could be saving.



Healthcare **GPO**  
Group Purchasing Simplified



Veira Medical Group Corp.  
[www.VeiraMedical.com](http://www.VeiraMedical.com)



# Veira's Healthcare Group Purchasing

## HELPING FACILITIES REDUCE TOTAL SUPPLY EXPENSES IN THEIR MAJOR SPEND AREAS

Veira can help any healthcare facility reduce their supply expenses by up to 43% with one of the nation's largest GPO programs. Veira's GPO program is also partnered with other top GPO programs to provide facilities with over 1,700 top GPO contracts with over 1,100 manufacturers, distributors and service vendors. Veira is backed by over \$45 billion in buying power, therefore getting Veira members the top discounts. Veira offers a tier-based discount level system, allowing customized discount structure for facilities. The GPO contracts are completely customer driven and include price protection.

Veira is on a mission to continue to deliver the best GPO discounts and benefits to all Veira members, while providing the best customer service in the industry. We realize and understand the labor and financial demands of running a healthcare facility. That is why Veira takes care of the "heavy lifting" of analyzing your expenses while working with distributors and manufacturers to lower your facility's expenses. We provide active updates on your status and progress. Veira can help your facility save more than any other GPO program, while making the process easier than you imagined.



### WHY WE ARE THE BEST

- ✓ Save up to 43%
- ✓ Membership is completely free
- ✓ No commitments
- ✓ The nation's fastest growing GPO program
- ✓ Contracts with the top vendors
- ✓ Industry's best customer service
- ✓ Over 2 million products and services under contract
- ✓ Discounts on nearly every expense
- ✓ Price protection
- ✓ Group buy events
- ✓ Simple

## lower costs increase margins

### FIRST CLASS SERVICE

Utilizing Veira can give you better control over your facility's finances and time. Your dedicated Veira team will always be available for questions you may have or assistance you need with vendors.

### HOW IT WORKS

Veira makes it easy for members to save as much as possible. Each member is assigned a dedicated account manager and team members to focus on your facility's goals and preferences. Veira will automatically set up your account, analyze your expenses, then utilize the GPO contracts as well as work with vendors to lower your costs. Veira also reconciles your expenses every quarter to verify your facility is getting the highest possible discounts. Veira will take care of the hard work and your facility can enjoy lower invoices from vendors.

### A GPO THAT COVERS YOUR ENTIRE FACILITY'S EXPENSES, END TO END

### COMPLETE GPO SOLUTION

A healthcare facility's expenses include much more than just pharmacy and medical/surgical supplies. With Veira, your facility receives discounts on EMR software,



computers, office supplies, furniture, shipping services and much more. Veira is the only GPO program your facility will ever need because of the incredible discounts and vast products/services contracts range offered. The industry's top tools and resources are also at your disposal to

help find new savings opportunities and forecast price changes.

Programs offered to you with free membership:

- Medical/Surgical
- Pharmaceutical
- Laboratory
- Nutrition

### Distribution

- Cardinal Health
- Henry Schein
- McKesson
- Medline
- AmerisourceBergen
- Owens Minor
- VaxServe

### Medical

- 3M
- B. Braun
- Bausch & Lomb
- Becton Dickinson
- Briggs Medical
- Bristol-Myers & Squibb
- BSN Medical
- C.R. Bard
- CareFusion 2000
- Coloplast
- Covidien
- DeRoyal
- Dial
- DJO
- GA Pacific
- GE
- Johnson & Johnson
- Kimberly-Clark
- Merck
- Pfizer
- Phillips
- Procter & Gamble
- Siemens
- TIDI
- Welch Allyn

### Misc

- AT&T Wireless
- CDW
- FedEx
- Herman Miller
- OfficeMax
- Staples
- Sprint/Nextel

